



Grand Panama Beach Resort

Landscape Management Proposal

January 20th, 2020



January 20, 2020
Grand Panama Beach Resort
11807 Front Beach Rd
Panama City Beach, FL 32407

Mr. Waller:

Rotolo Consultants, Inc. is pleased to submit the following proposal for landscape management for the Grand Panama Beach Resort. With our proposal, we hope to provide a comprehensive overview of the vast experience and value that RCI can bring to your project.

RCI (Rotolo Consultants Incorporated) has been in the 'Green Industry' since 1969. RCI is now ranked in the Top 30 Largest Landscape Companies in the country. We are enthusiastic about the opportunity to work with Grand Panama Beach Resort. We look forward to providing your property the specialized attention and professional landscape services required to make these successful projects.

Over the years, RCI has become recognized in both the public and private sectors as a trusted service provider for landscape maintenance and construction. From entire municipalities to airports, athletic complexes, educational institutions and HOA's, we are familiar with the protocols necessary to provide quality, fiscally responsible work for both the public and private sectors.

Beyond landscape maintenance, RCI also performs the following:

- Design Build Landscape Architect Services
- Pool and Fountain Construction
- Landscape, Hardscape & Irrigation Construction
- Tree Arborist Services
- Pressure Washing
- Athletic Field Construction and Maintenance

We appreciate the opportunity to submit our proposal for this project. Please let us know if you have any questions regarding our proposal or need any additional information.

Sincerely,

Keith Rotolo

Keith Rotolo
President/CEO

Rotolo Consultants, Inc.
9300 Emerald Coast Parkway West, Miramar Beach, Florida 32550
Phone: (800) 641-2427 Fax: (985) 643-2691 Website: www.RotoloConsultants.com

ROTOLO CONSULTANTS, INC.
38001 BROWNSVILLE ROAD
SLIDELL, LA 70460
WWW. ROTOLOCONSULTANTS.COM



ROOTED IN TRADITION

GROWING THE FUTURE

STAFF &
EQUIPMENT



STAFF

RCI is proud of the team of over 700 employees that comprise our company. We have a number of degreed professionals, long-term supervisors and superintendents and experienced technicians. Our staff includes landscape architects, engineers, environmental specialists, licensed irrigation installers, licensed horticulturists, golf course superintendents, turf agronomists and more.

RCI has been enrolled in the E-Verify program since its inception. This program ensures that all of our staff assigned to your property are legal U.S. citizens or are registered with the Department of Homeland Security and have been authorized to work in the United States as required per law. This means that RCI will employ a fully-documented workforce that has undergone all necessary vetting and background checks as required. This is a critical component of the services we offer, as employees will be working among residents on a regular basis.

Specific to this project, RCI will assign the following staff:

Regional Manager:

This position is responsible for overall quality control and is on site at a minimum of every other week.

Account Manager:

This position is the backbone of our service under this proposal. The Account Manager will be the primary point of contact for all of the stakeholders from the owner perspective. This assures consistency in service and responsiveness to any requests. The Account Manager directly oversees the crews and will be on site a minimum of once to twice per week, conducting property inspections, overseeing crew activities and available to meet with facility personnel.

Mowing Supervisor:

The mowing supervisor is experienced in large-scale mowing operations on commercial and public projects and will be directly engaged with the crew each time the properties are serviced.

Detail Supervisor:

The detail supervisor will directly manage and work with the dedicated crews that are responsible for the pruning, hedging, chemical applications and other horticultural services performed to ensure the highest level of quality and appeal of your landscape.

Technicians:

Licensed Chemical Applicator, Staff Horticulturist, Irrigation Manager. RCI has degreed professionals that are integral to the management of the property. This level of expertise and staffing is one of the things that sets RCI apart from our competitors. Our Staff Horticulturist and Licensed Spray Technicians will proactively address issues on the property to create the most appealing landscape possible.

RCI will fulfill the services on the project by engaging four specialized crews as well as technical staff.

Our mowing crew will be solely dedicated to the all mowing operations, including large-scale mowing, finish mowing, string trimming, edging and removal of debris generated during operations.

Our dedicated “detail” crew will perform all recurring horticultural services, including: hand weeding, pruning of shrubs, small scale chemical applications, litter control in landscape beds and more.

RCI’s chemical application crew will be responsible for all large, seasonal chemical applications throughout the property. This work is performed by commercially licensed spray technicians under the supervision of experienced chemical applicators.

Any irrigation monitoring and repairs that may be necessary will be completed by experienced irrigation technicians assigned to the property.

Lastly, in order to avoid disruption of recurring maintenance services, RCI will deploy separate enhancement crews to perform any additional landscape projects that may be desired, change-outs of seasonal color, re-mulching of the properties and so forth.

By diversifying our approach, we will provide more coverage on the property in a focused manner.

Below we have provided a list of specific team members that will be assigned to your project:

EQUIPMENT

With the proper personnel in place, we will then provide the necessary equipment needed to complete the work.

RCI fully understands the equipment requirements for a project of this size. RCI currently owns all of the equipment that is applicable to this project and continually upgrades equipment as necessary.

Our equipment ranges from John Deere tractors and zero-turn riding mowers to light equipment, such as walk-behind mowers, string trimmers, power edgers, power blowers, spray rigs, and more.

RCI’s current equipment and vehicle assets are in excess of \$6 million, with an available equipment line of credit of over \$6 million.

All RCI trucks are monitored by GPS, which allows us to manage our fleet with real-time satellite information and to monitor driving conditions, driver’s speed, stops, starts and more. This is an important management and safety tool employed by RCI. RCI was the first landscape company in our area to utilize propane powered mowers and vehicles to assure the most environmentally friendly operations possible.



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
7/3/2019

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER BXS Insurance 4041 Essen Lane, Suite 400 Baton Rouge LA 70809	CONTACT NAME: PHONE (A/C, No., Ext): 225-336-3200 E-MAIL ADDRESS:	FAX (A/C, No): 225-336-4536													
	<table border="1"> <thead> <tr> <th>INSURER(S) AFFORDING COVERAGE</th> <th>NAIC #</th> </tr> </thead> <tbody> <tr> <td>INSURER A : Gray Insurance Company</td> <td>36307</td> </tr> <tr> <td>INSURER B : Hallmark Specialty Insurance Company</td> <td>26808</td> </tr> <tr> <td>INSURER C : Starr Indemnity & Liability Company</td> <td>38318</td> </tr> <tr> <td>INSURER D : Berkley Assurance Company</td> <td>39462</td> </tr> <tr> <td>INSURER E :</td> <td></td> </tr> <tr> <td>INSURER F :</td> <td></td> </tr> </tbody> </table>		INSURER(S) AFFORDING COVERAGE	NAIC #	INSURER A : Gray Insurance Company	36307	INSURER B : Hallmark Specialty Insurance Company	26808	INSURER C : Starr Indemnity & Liability Company	38318	INSURER D : Berkley Assurance Company	39462	INSURER E :		INSURER F :
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INSURED ROTOCON-01
 Rotolo Consultants, Inc.
 38001 Brownsville Road
 Slidell LA 70460

COVERAGES **CERTIFICATE NUMBER: 267804494** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSD WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input type="checkbox"/> LOC OTHER:		XSL074422	6/30/2019	7/1/2022	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 50,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 3,000,000 PRODUCTS - COMP/OP AGG \$ 3,000,000 SIR \$ 100,000
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY		XSAL075423	6/30/2019	7/1/2022	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ SIR \$ 100,000
A	<input type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$ 100,000		GXS043490	6/30/2019	7/1/2020	EACH OCCURRENCE \$ 4,000,000 AGGREGATE \$ 4,000,000 \$
A	<input checked="" type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? <input type="checkbox"/> Y <input checked="" type="checkbox"/> N/A (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below		XSWC071151	6/30/2019	7/1/2022	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
B C D	EXCESS \$1 X \$5ML Leased/Rented Equipment Cont & Site Pollution/Prof		77HX1992A7 ITH100070422419 PCADB50100020619	6/30/2019 6/30/2019 6/30/2019	7/1/2020 7/1/2020 7/1/2020	1,000,000 Per Occ 500,000 Per Item 1,000,000 Per Occ 1,000,000 Agg 500,000 Maximum 2,000,000 Agg


DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Subject to policy terms, conditions and exclusions; the certificate holder shall be considered an Additional Insured on a Primary and Non-Contributory basis in respects to General Liability, Automobile Liability and Excess policies when required by written contract or agreement with a Waiver of Subrogation granted in their favor in respects to General Liability, Automobile Liability, Worker's Compensation, and Excess policies when required by written contract, but only to the extent of the Named Insured's obligation to indemnify, defend and/or hold harmless the certificate holder as required by written contract.

Auto Physical Damage is included on the auto policy referenced above with a \$5,000 physical damage deductible.

See Attached...

CERTIFICATE HOLDER **CANCELLATION**

	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE 

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ADDITIONAL REMARKS SCHEDULE

AGENCY BXS Insurance		NAMED INSURED Rotolo Consultants, Inc. 38001 Brownsvillage Road Slidell LA 70460	
POLICY NUMBER			
CARRIER	NAIC CODE	EFFECTIVE DATE:	

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,
FORM NUMBER: 25 **FORM TITLE:** CERTIFICATE OF LIABILITY INSURANCE

SEE EXTRA PAGE FOR THE GRAY INSURANCE PROGRAM ENDORSEMENTS

Subject to policy terms, conditions and exclusions; 30 Day Notice of Cancellation shall be given in respects to General Liability, Auto Liability and Workers Compensation and Umbrella policies referenced above.

Blanket Alternate Employer is included on the Worker's Compensation policy when required by written contract or agreement.

LEASED/RENTED EQUIPMENT COVERAGE:
 Limit: \$500,000 per item/\$500,000 per occurrence - \$2,500 Deductible

Certificate Holder shown as additional insured and loss payee with respect to leased/rented/borrowed equipment when required by written contract. Subject to policy terms and conditions, loss payee shall receive the amount the insured is obligated to pay for direct physical loss or damage to contractor's equipment by reason of their assumption of liability in a written contract or written agreement executed prior to the loss or damage for contractor's equipment that you lease or rent up to the maximum per item.



RICK SCOTT, GOVERNOR



JONATHAN ZACHEM, SECRETARY



STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION
CONSTRUCTION INDUSTRY LICENSING BOARD

THE BUILDING CONTRACTOR HEREIN IS CERTIFIED UNDER THE
PROVISIONS OF CHAPTER 489, FLORIDA STATUTES



LICENSE NUMBER: **CBC1262789**
EXPIRATION DATE: **AUGUST 31, 2020**

Always verify licenses online at MyFloridaLicense.com



Do not alter this document in any form.

This is your license. It is unlawful for anyone other than the licensee to use this document.

State of



Florida

Department of Agriculture and Consumer Services
Bureau of Licensing and Enforcement

PEST CONTROL LICENSE

Number: JB279027

ROTOLO CONSULTANTS, INC

354 ADMINISTRATION DR, MIRAMAR BEACH, FL 32550

This is to Certify that the Pest Control Firm named above is licensed by the State of Florida, Department of Agriculture and Consumer Services for the Year Ending December 31, 2019 as prescribed by Law.

A handwritten signature in black ink, appearing to read "Adam H. Putnam".

Adam H. Putnam
Commissioner of Agriculture

Issue Date: December 6, 2018

FDACS 13618.06/01

STATE OF FLORIDA
Department of Agriculture and Consumer Services
BUREAU OF LICENSING AND ENFORCEMENT

Date
June 5, 2019

File No.
JF277843

Expires
June 1, 2020

THE CERTIFIED PEST CONTROL OPERATOR NAMED BELOW HAS REGISTERED UNDER THE PROVISIONS OF CHAPTER 482 FOR THE PERIOD EXPIRING: **June 1, 2020**

ROBERT JOSEPH JONES
7426 TREASURE ST
NAVARRE, FL 32566

Lawn and Ornamental

Nicole "Nikki" Fried
NICOLE "NIKKI" FRIED, COMMISSIONER

Cut
here

STATE OF FLORIDA
Department of Agriculture and Consumer Services
BUREAU OF LICENSING AND ENFORCEMENT

ROBERT JOSEPH JONES
CERTIFIED PEST CONTROL OPERATOR

JF277843

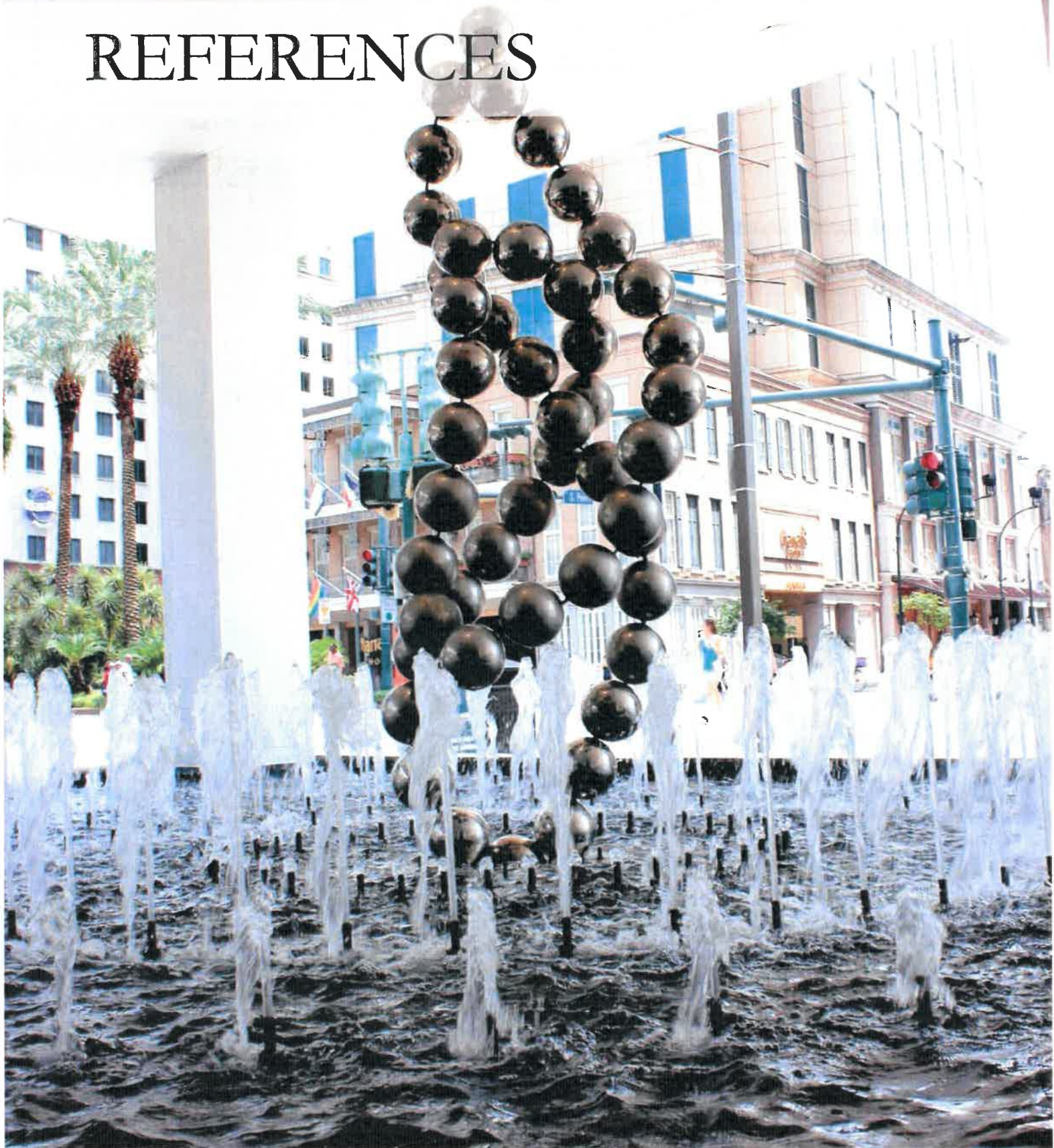
HAS PAID THE FEE REQUIRED BY CHAPTER 482 FOR THE PERIOD EXPIRING **June 1, 2020**

Nicole "Nikki" Fried Signature
COMMISSIONER

Wallet Card
Wallet Card - Fold Here

BUREAU OF LICENSING & ENFORCEMENT
3125 CONNER BLVD, BLDG. 8
TALLAHASSEE, FLORIDA 32399-1650

REFERENCES



REFERENCES

Our client list exemplifies the vast experience and expertise that RCI has obtained from working with federal, state, and local agencies and a variety of commercial properties over the last 40 years.

Sandestin Investments, LLC

Contact: Greg Hafely, 850-267-8286

Sandestin Investments, LLC is the leading developer and operator of resorts, hotels and destination communities along Florida's Emerald Coast. We provide turn-key landscape maintenance services to a number of their properties. These properties include Baytowne/ Raven Golf Club & Raven Golf Course Ornamentals; Beachside Green; Beach Club; Dunes Putting Course; The Beach House Restaurant; Inspiration Berm; Jolee Island; Links Conference Center, Exhibition Center, & Golf Club; Marina Tennis Center; & The Grand Lawn.

Grand Boulevard Town Center

Contact: Bill Bubel- Vice President, Operations, 850-837-1886 ext. 219

The Grand Boulevard is the premier retail and dining destination in Sandestin for both locals and visitors. Our maintenance program includes all mowing services, fertilizations, insect and weed control, seasonal color, irrigation, palm pruning and mulch applications. We take great pride in the appearance of this high-end property.

Ochsner Health System

Contact: Jay Britsch, VP of Facilities, 504-842-3677

65+ Locations- Louisiana

RCI provides turn-key landscape maintenance services to over 50 hospitals, clinics and properties owned by Ochsner Health System. Our scope of services includes all mowing operations, fertilizations, weed control, insect and disease control, pruning, irrigation monitoring, installation of annuals and mulch. RCI has also provided landscape construction and design services on several occasions.

University of Mississippi Medical Center

Contact: Jeff White, Facilities, 601-984-1400

Jackson, MS

RCI has been proud to be involved with UMMC since 2004. We have recently extended our contract through 2022. This was originally a two year contract through 2005. The campus consists of 40 acres of turf and over six acres of landscape beds. RCI provides a permanent year round staff which ranges from 4-8 employees depending on the time of year. Our scope includes all mowing operations, rye over seeding, pruning, fertilizations, weed control, insect control, irrigation monitoring and installation of seasonal color and mulch. While RCI did not offer the lowest price, UMMC was comfortable with our experience level at maintaining this type of property as well as our plan of action, staffing, equipment and financial stability. Our contract has exceeded \$3 million dollars in maintenance services.

City of Memphis

Contact: Robert Knecht, Director of Public Works, 901-636-6762

RCI maintains right-of ways, medians, embankments and alleyways for over 400 separate locations throughout the city. Having successfully performed work for the City for over a decade, our contracts have grown to exceed \$2 million annually.

David Waltemath Developer

Contact: David Waltemath, Owner, 504-364-2350
Louisiana

For nearly a decade RCI has maintained and enhanced the landscaping at Bedico Creek and Parks of Plaquemines, both planned communities owned by David Waltemath. Each large community requires detailed landscape plans and consistent communication between the owner and RCI staff. The longevity of the relationship between the two companies has allowed for a deep understanding of the wants and needs of the property management.

Ashton Plantation

Contact: Greg Lier, Director, 504-368-6355
Luling, Louisiana

RCI has been maintaining the landscape of Ashton Plantation for over a decade. The scope of work includes pruning, irrigation monitoring, annual installations and chemical applications. These services keep the grounds of this beautiful lake community located in Luling, Louisiana; a beautiful place to live.



Rotolo Consultants Incorporated

www.RotoloConsultants.com

(800) 641-2427

ATTACHMENT "A"
Grand Panama Beach Resort
11807 Front Beach Rd
Panama City Beach, FL

BASE LANDSCAPE MAINTENANCE SERVICES PROPOSAL			
SERVICES PROVIDED	Frequency	Monthly Cost	Annual Cost
Landscape Maintenance Services	40	\$ 660.46	\$ 7,925.46
Irrigation Evaluations	6	\$ 44.70	\$ 536.34
Chemical Services	12	\$ 156.96	\$ 1,883.53
Annuals - Per Rotation	2	\$ 119.27	\$ 1,431.21
Pinestraw Application - Non-Colored Longleaf	2	\$ 344.83	\$ 4,137.93
Palm Pruning	1	\$ 173.79	\$ 2,085.52
TOTAL:		\$ 1,500.00	\$ 18,000.00



Rotolo Consultants Incorporated

www.RotoloConsultants.com

(800) 641-2427

ATTACHMENT "B"

TURF MOWING 2019

SERVICE	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Mowing & String Trimming	2	2	3	4	4	5	4	5	4	3	2	2	40
Hard Edging	2	2	3	4	4	5	4	5	4	3	2	2	40
Soft Edging - Beds & Tree Rings	1	1	2	2	2	2	2	2	2	2	1	1	20
DETAIL SERVICES 2019													
SERVICE	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Hand Weeding	2	2	3	4	4	5	4	5	4	3	2	2	40
Shaping of Shrubs - as needed	1	1	1	1	1	1	1	1	1	1	1	1	12
Bed Fertilization			1										1
Fire Ant Application				1						1			2
Ant Control as Needed	1	1	1	1	1	1	1	1	1	1	1	1	12
Insect Control on Bed as Needed	1	1	1	1	1	1	1	1	1	1	1	1	12
Turf Pre-Emergent Herbicide			1							1			2
Turf Fertilization				1			1						2
Turf Post-Emergent Herbicide			1				1			1			3
Bed Pre-Emergent Herbicide	1			1			1			1			4
Bed Post-Emergent As Needed	1	1	1	1	1	1	1	1	1	1	1	1	12
Annual Color			1							1			2
Mulch			1							1			2
Crack and Crevice Weed Control	1	1	1	1	1	1	1	1	1	1	1	1	12
Irrigation Monitoring				1	1	1		1	1	1			6



HERBAFEX, INC.

Landscape and Lawn Care
Maintenance Proposal
for:
Grand Panama
Panama City Beach, Fl



17799 Ashley Dr.
P.O. Box 9070
Panama City Beach FL, 32417
Phone 850.230.1200
Fax 850.230.1029
www.herbafex.com

January 23, 2020

We appreciate the opportunity to propose how we can partner with you to improve the value of your landscape. Effectively managing a landscape requires the integration of all aspects of the work; from irrigation management to mowing height to chemical application timing. Every property is different and requires a certain depth of knowledge to properly address individual issues. At Herbafex, Inc., we believe our professionally trained staff is best suited to handle the intricacies of your property's landscape needs thus providing you with the greatest value for your budget.

Thank you for considering the following proposal,

Sincerely,

Jeremy Gilliam
General Manager

<i>Grand Panama</i>		<i>Monthly</i>	<i>Annually</i>
<i>Base Landscape Management</i>		<i>\$1,010.00</i>	<i>\$12,120.00</i>
<i>Turf Chemical Program</i>		<i>\$80.00</i>	<i>\$960.00</i>
<i>Additional Services</i>	<i>Freq.</i>	<i>Unit Price</i>	<i>Annually</i>
<i>Pine Straw</i>	<i>2</i>	<i>\$7.00/bale</i>	<i>\$4,522.00</i>
<i>Palm Pruning</i>	<i>1</i>	<i>\$19.00/palm</i>	<i>\$2,318.00</i>
<i>Seasonal Color</i>	<i>2</i>	<i>\$8.00/sq ft</i>	<i>\$2,400.00</i>

Additional Services will be billed at the time of performance.



Scope of Work

Mowing

All grass and grass areas shall be cut more frequently during the growing season and as needed during the dormant season. Mowing height will vary depending on the time of year and the turf type. See the attached schedule of frequencies under mowing services for additional details.

Trimming

All grass and grass areas that cannot be reached by mower shall be stringed-trimmed with every mowing. See the attached schedule of frequencies under mowing services for additional details.

Edging

All sidewalks, walkways, curbs, and flowerbeds shall be edged to form a separation line from the grass. Hard lines will be edged with every mowing and bed lines will be edged monthly. See the attached schedule of frequencies under mowing services for additional details.

Fertilization

All grass areas will be fertilized with a commercial grade fertilizer to maintain a healthy turf. The frequency of these applications will be determined by turf type, soil analysis, and type of fertilizer used. See schedule of frequencies for additional details.

Weed Control

All turf areas will receive pre and post emergent applications to control weeds in turf areas. The best form of weed control is a healthy turf and we will integrate all of our services to promote a healthy environment.

Insect Control

All turf will be treated as needed to prevent or limit damage to turf caused by insects. This does not include the prevention of fire ant infestation or nematode control. These treatments are available at an extra cost.

Hedging

All landscaped shrubs, bushes, and plants shall be hedged to its original form so as to maintain its shape. This will occur one (1) time every four (4) months or as necessary during the rapid periods of growth.

Pruning

All trees and shrubbery, less than ten feet (10') in height, shall be pruned to its original form so as to maintain its shape. All unwanted growth and damaged limbs shall be removed one (1) time per year.

Blowing & Debris Removal

All grass clippings and leaves will be blown from all walkways, sidewalks, curbs, and breezeways after every mowing. All other debris created by Herbafex, Inc. shall be removed from property. Acts of nature are excluded. Debris created by acts of nature can be removed by contractor for an additional fee.



Weed Control

All landscape areas will be weeded by hand or Round-Up will be used as circumstances permit. Once weed problems are controlled, a preventative maintenance program will be implemented. Weed control will be performed on an as needed basis.

Irrigation

Irrigation will be inspected and adjusted monthly. During these inspections, irrigation heads will be adjusted to ensure proper coverage and any needed repairs will be noted and reported to the client. Herbafex, Inc. agrees to provide the labor and materials for all above ground repairs caused by the contractor. In the event that repairs which are not caused by the contractor are needed, the contractor will perform work for \$45.00 per hour plus parts.

Irrigation repairs of \$_____ or less will be performed during the monthly inspections and will be billed separately. A detailed explanation of repairs will be included with the invoice. _____ (int).

Additional Services

Mulch

Pine Straw will be installed in all beds. All bed edges will be edged to keep a clear definition between the mulch and the turf/hard edges. Mulched areas will be inspected on days of service to maintain them relatively weed free.

Palm Pruning

All palms will be pruned to remove fruit pods. Palm fronds below 9 and 3 o'clock will be removed and all loose boots will be removed at the time of pruning.

Seasonal Color

Annuals will be replaced twice per year with 4" plants appropriate for the season. At the time of install, annual beds will be amended with fertilizer, insecticide, and fungicide. Follow up applications will be made twice per month to maintain a healthy plant.



Schedule of Frequency

Month	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	Total
Turf													
Mowing Services	1	2	2	3	4	4	4	4	4	3	2	1	34
Debris clean up	4	4	4	4	4	4	4	4	4	4	4	4	48
Pre emergent	1		1					1					3
Post emergent	1		1	1	1		1	1		1		1	8
Fertilization				1	1		1	1		1			5
Insect Control					1		1						2
Tree & Shrub Program													
Prune				1	1	1	1	1	1	1			7
Pre emergent		1								1			2
Post emergent	2	2	2	3	3	3	3	3	3	2	2	2	30
Fertilization		1								1			2
Insect Control						1			1				2
Tree limb up		1											1
Seasonal Color													
Install				1						1			2
Fert./ Fungicide	1	1	1	1	1	1	1	1	1	1	1	1	12
Irrigation inspections	1	1	1	1	1	1	1	1	1	1	1	1	12
Pine Straw				1							1		2
Palm Pruning							1						1

Timing and quantities are approximate values. These are based on historical climate conditions. We reserve the right to deviate from this schedule as conditions warrant.



Terms & Conditions

Herbafex, Inc. agrees to perform in accordance with written terms, and written specifications contained or referred to herein.

Herbafex, Inc. agrees to perform in a workmanlike manner. All employees shall be qualified and shall be U.S. citizens or legal residents, authorized to work in the United States.

Herbafex, Inc. agrees to select control materials in accordance with the directions of the manufactures of the product; U.S. EPA approved labels and the requirements of the federal and state laws and regulations.

Herbafex, Inc. agrees to maintain all license and permits required by the city, state, or federal government.

Herbafex, Inc. agrees to maintain a minimum one million-dollar general liability policy. Any additional information can be obtained from the Panama City office of Fisher-Brown Insurance.

Herbafex, Inc. agrees to maintain Florida Workman's Compensation insurance as required by state law. Any additional information can be obtained from the Pensacola office of Landrum Professional Services Inc.

Under no circumstance or condition shall Herbafex, Inc. be responsible or liable for any damage of any kind whatsoever that is not caused by the negligence of Herbafex, Inc., its agents or employees.

Herbafex, Inc. will submit monthly invoices for the amount set forth under the prices and terms of this agreement. Any work not shown in these specifications involving extra costs will be performed only with written approval from the client and will become an additional charge over and above this contract.

Client will pay Herbafex, Inc. invoices upon receipt. In the event legal action is necessary to collect any amount due Herbafex, Inc., Herbafex, Inc. shall be entitled to recover from Client all reasonable costs of collections, including reasonable attorney's fees and expenses, in addition to any outstanding amount due the company. In addition, an interest rate of 1.5% per month, 18% annually, will be assessed on any past due amounts owed by Client until paid. This contract and any extension of its terms will be effective only upon payment of the charges as provided herein.

This agreement may be terminated by either party with or without cause upon thirty (30) days written notice to the other party. This agreement may be cancelled by Herbafex, Inc. for non-payment by the Client upon thirty (30) days written notice. This agreement may be cancelled by the Client for non-performance by Herbafex, Inc. upon thirty (30) days written notice.



The outlined services do not include unusual lawn care conditions. Unusual lawn care conditions refer to instances when conventional lawn care equipment and/or labor resources cannot be expected to perform the agreed service.

This contract will include all labor and materials to accomplish the scope of work defined in this agreement for the amount of Thirteen thousand, Eighty dollars per year payable in 12 monthly installments of \$1,090.00. Services and billing will begin _____ and end _____. This contract will renew on its anniversary.

This bid proposal is hereby accepted in accordance with the terms and conditions outlined herein

on this _____ day of _____, 20__.

On behalf of Herbafex, Inc.:

Signature

Printed Name

Title

Date

On behalf of Grand Panama:

Signature

Printed Name

Title

Date

Note: This contract is for the sole use of the recipient only and cannot be reproduced, duplicated, or disclosed, in whole or in part, or used in any other manner without the prior written consent of Herbafex, Inc.

Costa Verde Landscaping, LLC
 PO Box 19097
 Panama City Beach, FL 32417
 US
 (850)2525378
 Support@costaverde-landscaping.com



ESTIMATE # 2795
DATE 01/23/2020

Estimate

ADDRESS

Lee Waller
 Grand Panama Condo HOA
 11807 Front Beach Rd.
 Panama City Beach, FL 32413

PLEASE DETACH TOP PORTION AND RETURN WITH YOUR PAYMENT.

DATE	ACTIVITY	QTY	RATE	AMOUNT
01/23/2020	Base Landscape Maintenance Weekly service (40 visits): includes mowing, edging, weed eating, blowing away trimmings, round up sprayed in the pine straw areas only, and trim shrubs upon customer request, subject to annual price increase. Summer: weekly Winter: bi-weekly	40	215.50	8,620.00
01/23/2020	Turf Chemical Monthly service: includes a broadcast application of liquid Broadleaf Herbicide, a contact & systemic Insecticide, with liquid miners and also apply a broadcast application of fertilizer coated in insecticide, provided by Gro Pro	12	120.00	1,440.00
01/23/2020	Irrigation Audits Complete audit of Irrigation system to ensure proper functioning and coverage throughout property If any issues are reported, we will inform you with an estimate and cost to repair.	6	125.00	750.00
01/23/2020	Seasonal Color Spring and Fall	2	1,216.00	2,432.00
01/23/2020	Pine Straw Fall: Long Leaf Pine Straw: includes delivery, materials, installation and labor, approximate number of bales to cover	160	7.50	1,200.00
01/23/2020	Pine Straw Spring: Long Leaf Pine Straw: includes delivery, materials, installation and labor, approximate number of bales to cover	160	7.50	1,200.00
01/23/2020	Palm tree trimming Includes labor, hauling and disposal, \$20 per palm Total Palms as 2020 (122)	1	2,358.00	2,358.00
01/23/2020	Additional Service Additional: Upon Request We also offer: palm tree Installation, seasonal flowers, hedges, trees, trimming, sod, pine straw, mulch, pavers, beach sand, stones, gravel, rock, fire pits, pergolas, outside lighting, fencing, power washing, site work, drainage, clearing, landscape designs, etc. Please call or email us for	1	0.00	0.00

Thank you for choosing Costa Verde Landscaping LLC.
 We appreciate your business!

