

JANUARY 24, 2024



BUILDING ENCLOSURE CONSULTING SERVICES

GRAND PANAMA EXTERIOR CONDITION SURVEY



PROPOSAL FOR

Grand Panama Beach Resort Condominium
Association, Inc.

via

RCAM

495 R. Jackson Blvd.
Panama City Beach, Florida, 32407

Derek Gilbert, CAM

derekg@rcamflorida.com

PROJECT LOCATION

Panama City Beach



INTRODUCTION

SALES TEAM



Brad Exnicious, PE
Vice President of Sales



Max Saeman
Territory Sales Manager

PRODUCTION TEAM



Chase McInnis
Branch Manager



**Gordon Porter, REWO, FAA
sUAS**
Project Manager II

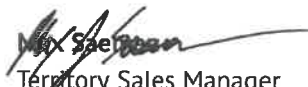
Hello Derek:

Thank you for the opportunity to provide a proposal for your project. Please accept this as 's proposal, and response to your request for Building Enclosure Consulting Services. We have put together this proposal understanding your current challenges.

BECI is looking forward to becoming your Building Enclosure Service provider for this project and we are prepared to schedule our services after receiving an executed Agreement or Notice to Proceed. To expedite this process, we have provided our standard General Terms and Conditions as an attachment to your proposal package, along with other key information about **BECI**. Should you prefer to utilize a different agreement form, please email it over so we can start our review.

We truly appreciate this opportunity. Should you have any questions concerning the information contained within this proposal package, please contact me anytime at (201) 913-6505 or msaeman@be-ci.com.

Respectfully Submitted,


Territory Sales Manager
Business Development

ABOUT US



A SENSIBLE APPROACH

1. CONNECT

Connect with someone from our talented sales team. At BECI, we put people first to give you a thoughtful and detailed explanation of what we offer to add value to your project.

2. PLAN

BECI will work with you to determine the best approach to solving your building enclosure challenges. We are committed to offering the best services that make the most sense for your project and budget. We are excited to partner with you to ensure you are using your resources wisely.

3. EXECUTE

Once the plan is set, we pride ourselves on execution. Our team provides world-class work ethic, knowledge, and experience to guarantee our unmatched responsiveness.

BECI provides purposeful and attentive building enclosure consulting services to help optimize all six sides of your building. We are client-focused, using our team's extensive knowledge to help you set and meet your goals. We filter everything we do through the lens of our 4 core values (People, Knowledge, Servant, and Balance) to retain our customers and employees.



WHAT WE DO

BECI leverages technology to continuously stay on the cutting edge. We use NTrain to make sure our team gets better every day by committing to be lifelong learners. We have NSPEC as a powerful part of everyone's toolbox that is available at their fingertips.

N TRAIN
N SPEC

The following is a list of solutions we intend to use to solve your challenges:

- Isolated Destructive Demolition and Visual Observations at Framed Column Conditions

WHAT'S NEXT?

We offer a range of other services that could benefit your project ongoing.



OUR SERVICES

VISUAL OBSERVATIONS OF ISOLATED DESTRUCTIVE DEMOLITION AND LETTER OF OPINION:

1. Prior to performing our on-site services, we will perform a cursory review of the available construction drawings, to define the design intention and construction of the building components we have been requested to survey.
2. Once on site, we propose to perform visual and destructive site observations of typical overt and existing conditions related to the exterior building enclosure, specifically areas of exterior cladding at the framed columns and their underlying conditions. BECI proposes to perform isolated destructive demolition and visual observations of the underlying components of the framed columns located on the east and west stacks of Tower 1 at Columns 1 and 9, and Columns 7 and 8 at Tower 2. Observations will be performed by normal means of access from ground level, common walkways, private balconies, ladders, or the use of an aerial drone operated by a licensed FAA sUAS pilot.
 1. ***Additional means of access related to mechanical lifts or suspended scaffolding and associated rental costs not enumerated herein shall be separate from this proposal. The Client shall be responsible for any, and all fees related to the mechanical equipment, if necessary, separate from this proposal. Mechanical lift access shall only be utilized if agreed upon prior by the Client. If mechanical equipment is needed, the Client shall provide adequate paths for the mechanical access rental equipment to travel/operate and is responsible for any street access permits, if required.***
 2. As part of our Site Work Services, BECI intends to perform a **minimum of Sixteen (16) Exterior Cladding cores** (*four cores per framed column at approximately every fourth floor of the stack*) with Contractor assistance as part of our visual observations to determine the condition of the underlying components of the framed columns at Towers 1 and 2. ***Although BECI can coordinate a Contractor to perform the cores and patch them, fees associated with Contractor assistance shall be separate from this proposal and the responsibility of the client.***
3. Based on the results of our visual observations, BECI shall provide a written **Letter of Opinion** that will identify the location and condition of the typical items surveyed, their anticipated service life, and general recommended corrective action for prioritizing possible restoration work at the column conditions. As an appendix to the Letter, we will also include **photographic exhibits** depicting the representative conditions observed.
4. In the event any type of additional testing, access, or destructive investigations is recommended to verify underlying or hidden conditions, we shall state so within the written report and provide a separate proposal to perform such services.

1. **NOTE:** The report generated from this Letter of Opinion is not intended to be used as a design restoration document. It is, however, intended to provide reliable data related to existing overt conditions at the framed column conditions, and other areas of possible sources of water intrusion adjacent to these conditions. Furthermore, the data collected in this report collects the vital information required for BECI to provide design assistance to the Client to achieve their goals as the building is repurposed.

YOUR INVESTMENT

Description	Price	Qty	Subtotal
Visual Observations and Letter of Opinion ** As outlined in Exterior Condition Survey scope.			\$8,000
* - Plus Expenses			
** - Expenses Included			
Total			\$8,000

Please Note:

We understand that the Total Lump Sum Contract Fee is for budgetary purposes only and the actual fee for any services provided may vary due to an increase or decrease in the quantity of services requested.

CLIENT INFORMATION

Invoicing will be submitted on a monthly basis and payable within thirty (30) days of the invoice date. Overdue invoices are subject to 1.5% interest per month, plus any customary and reasonable Attorney's Fees and Collection Costs. Payments shall be delivered to:

Dept # 6547
BECI-Corporate, Inc.
P.O. Box 11407
Birmingham, AL 35246-6547

Invoice Delivery Method (Select ONE Method)

Email Address:

Email Address

coop@canflorida.com

USPS Address:

USPS Address

INVOICING TO BE DIRECTED TO:

Company Name:

Company Name

Attention:

Contact Name

NEXT STEPS

1. Please review this proposal in detail as well as our [TERMS AND CONDITIONS](#) prior to accepting. We want to ensure you are 100% comfortable with everything presented.
2. If you have any questions at all, please contact me at or msaeman@be-ci.com for clarification or further discussion.
3. Once you are ready to proceed, please click '**Accept Proposal**' and **sign** below. Once accepted, you will receive an email with the completed proposal for your records.



January 24, 2024

| Michael Fell, *Chief Financial Officer*



Derek Gilbert

Not yet accepted

RCAM | Derek Gilbert, *Grand Panama*

