



823 Navy St  
 Fort Walton Beach, FL, 32547  
 Phone: (850) 862-7812

# Proposal

**Quote Nbr.:** Q016694  
**Order Date:** 4/14/2026  
**Valid Until:** 5/14/2026  
**Sales Person:** Pearson Michael W, Mr.  
**Customer ID:**  
**Reference:**  
**Payment Terms:**

<b>Issued to:</b>	<b>Service Address:</b>
FirstService Residential Management Co 13220 Panama City Beach Pkwy Panama City Beach, FL 32407	Grand Panama Beach Resort Towers 1 & 2 11807 Front Beach Rd Panama City Beach FL 32407

B&C Fire Safety is pleased to present this proposal to perform a Public Safety Radio Signal Strength Site Survey at Grand Panama Beach Resort Towers 1 & 2 to confirm that public safety frequencies are being received within the building at acceptable levels.

**Scope of Work**

B&C Fire Safety will conduct a Public Safety Radio Signal Strength Site Survey in accordance with applicable standards to evaluate radio coverage throughout the building.

The Public Safety Radio Signal Strength Site Survey will be conducted and prepared by a PCTEL Certified and GROL Licensed Technician.

All measurements will be conducted using a PCTEL scanner with a current certificate of calibration to ensure accuracy and compliance.

**Testing Procedure**

Each floor of both buildings will be divided into approximately 20 equal-sized grid areas, with one test measurement taken within each grid area.

In addition to the grid testing, one test measurement will be taken in each designated critical area.

Examples of critical areas include, but are not limited to:

- Fire Command Centers
- Fire Pump Rooms
- Exit Stairs
- Exit Passageways
- Elevator Lobbies
- Standpipe Cabinets
- Sprinkler Sectional Valve Locations

Any other areas deemed critical by the Authority Having Jurisdiction (AHJ).

Upon completion of testing, all results will be compiled into a detailed report and submitted for review.

This quote is based on a total of 80 labor hours to complete BOTH Towers and assumes that we will have direct access to all units throughout the entire building during the time the work is being performed.

If the project exceeds the allotted 80 hours of labor due to limited or delayed access to units, or any other unforeseen access restrictions, we will provide a second proposal outlining the additional labor hours required to complete the work.

**Amount: \$ 7,760.00      Tax: \$ 0.00      Total: \$ 7,760.00**

**WE IMPOSE A SURCHARGE OF 3% ON THE TOTAL AMOUNT ON ALL CREDIT CARDS ,WHICH IS NOT GREATER THAN OUR COST OF ACCEPTANCE.  
 WE DO NOT IMPOSE A SURCHARGE DEBIT CARDS OR ACH PAYMENTS**

All material is guaranteed to be as specified. All work to be completed in a workmanlike manner according to standard practices. Any alteration or deviation from above specifications involving extra costs will be executed only upon written orders, and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents or delays beyond our control. Owner to carry necessary insurance. Our workers are fully covered by Workmen's Compensation Insurance. Acceptance of this proposal by Customer shall be acceptance of all terms and conditions recited on reverse side which shall supersede any conflicting term in any other document. The person executing this Agreement on behalf of the Customer, expressly warrants and covenants that he/she is the authorized representative of the Owner of the premises and is authorized to enter into this Agreement for and on behalf of the Owner or Owners designee. An electronic, written, or verbal acknowledgement of these terms and conditions shall bind Customer to all terms and conditions contained herein.

Printed Name: \_\_\_\_\_ Title: \_\_\_\_\_

Signature: \_\_\_\_\_ Acceptance Date: \_\_\_\_\_

## TERMS AND CONDITIONS

- 1.A. B&C Fire Safety (Contractor), Inc. shall be paid for the value of work completed plus the amount of materials and equipment suitably stored applied to the contract sum less the aggregate of previous payments to Contractor. Final payment shall be due 30 days after the work described in this proposal is substantially completed unless otherwise stated in the proposal. No provision of this agreement shall serve to void the Customer's entitlement to payment for properly performed work or suitably stored material.
- B. The Customer will make no demand for liquidated damages in any sum in excess of such amount as may be specifically named in the proposal, provided, however, no liquidated damages shall be assessed for delays or causes attributable to other Subcontractors or arising outside the scope of this proposal. It is impractical and extremely difficult to fix the actual damages, if any, that may proximately result from failure on the part of Contractor to perform any of its obligations under this Customer Work Order. Accordingly, Customer agrees that Contractor shall be exempt from liability for any loss, damage or injury arising directly or indirectly from occurrences, or the consequences there from, concerning any repair of the system. Should Contractor be found liable for any loss, damage or injury arising from a failure of the equipment or service in any respect, Contractor's liability shall be limited to the lesser of \$1,500 or an amount equal to the Customer Work Order price. Where multiple sites are covered by one Customer Work Order, liability will be limited to the amount allocable to the site where the incident occurred, subject to the preceding sentence. As a condition precedent to any claim or lawsuit against Contractor, all outstanding invoices must have been paid in full when due, without compromise on amounts owed.
- C. Scope of Undertaking. Contractor will perform the services described on the front of this Customer Work Order (the Work). No other services are included. The amount payable to the Contractor for the Work is based solely upon the value of the services performed and is unrelated to the value of the Customer's property and/or the property of others located in/on the premises. Contractor makes no guarantee or Warranty that equipment or services supplied by Contractor will detect or avert occurrences or the consequences there from that the equipment or services are designed to detect or avert.
- 2.The Customer will withhold no more retention from the Contractor than is being withheld by the Owner from the Buyer with respect to the Contractor's work.
- 3.No back charges or claim of the Customer for services shall be valid except by an agreement in writing by the Contractor before the work is executed, except in the case of the Contractors failure to meet any requirement of the subcontract agreement. In such event, Customer shall notify Contractor of such default, in writing, and allow the Contractor more reasonable time to correct any deficiency before incurring any cost chargeable to the Contractor.
- 4.All sums not paid when due shall bear interest at the rate of 1.5% per month from due date until paid or the maximum legal rate permitted by law whichever is more; and all costs of collection including a reasonable attorney's fee shall be paid by Customer.
- 5.If the Customer fails to make payment to Contractor as herein provided, then Contractor may, after forty-eight (48) hours written notice, stop work without prejudice to any other remedy he may have.
- 6.A. Customer is to prepare all work areas so as to be acceptable for the work of Contractor under the contract. Contractor will not be called upon to start work until sufficient areas are ready to insure continued work until job completion.
- B. Items to be supplied by Customer. The buyer shall furnish all temporary site facilities including suitable storage space, hoisting, temporary electrical and water at no costs to Contractor.
- 7.After acceptance of this proposal provided Contractor shall be given a reasonable time in which to make delivery of materials and/or labor to commence and complete the performance of the contract.
- 8.Contractors shall not be responsible for damage to its work by other parties. Any repair work necessitated by said damage will be considered as an order for extra work.
- 9.Overtime. Contractor is obligated to perform the work only during its regular working hours. All work performed outside of such hours shall be charged for at rates or amount agreed upon by the parties at the time overtime is authorized.
- 10.Customer shall purchase and maintain property insurance upon the full value of the entire work and/or materials to be supplied which shall include the interest of Contractor. The Contractor is not an insurer against loss or damage. Sufficient insurance shall be obtained by Customer to cover the premises (and property therein) where the work will be performed. Customer agrees to rely exclusively on Customer's insurance to recover for injuries or damage in the event of any loss, damage or injury to the premises or property therein. Customer, for itself and all others claiming by or through it under this Agreement, releases and discharges Contractor from and against all damages covered by Customer's insurance, it being expressly agreed and understood that no insurance company, insurer or other entity/individual will have any right of subrogation against Contractor.
- 11.Contractors will not be responsible for meeting construction schedule imposed after the date of the execution of this proposal. If overtime is required to meet such a later imposed construction schedule, Buyer shall pay Contractor for such overtime in addition to the Contract price unless prior arrangements or agreements are made.
- 12.Any additional sprinklers or other additional materials and/or labor required due to alterations or additions to the premises or resulting from obstructions along the ceiling not in position or not shown on plans furnished by Customer or Customers Agent at the time that Contractor's survey was made, are not Contract work and are to be considered additional work to be paid for by Customer and will be designed, signed, and dated on a Field Work form of Contractor or other appropriate form of Customer. Customer agrees that any corrective actions proposed by Contractor as part of this agreement, including but not limited to service, maintenance, repair of or replacement of parts, installation of new parts, and other recommendations made by Contractor, may identify, and indicate deficiencies within the existing system(s) of Customer. As an element of safety, Customer agrees that it is at their sole discretion and choice to leave existing system(s) operational and assumes any and all liability for occurrences failures, loss, or damages, resulting from existing deficiencies within Customer's system(s), whether or not deficiencies contributing to such loss or damage have been identified within the scope of work of this proposal. Customer agrees that Contractor shall bare no liability for occurrences, failures, loss, damages, or a breach of this agreement, resulting from existing deficiencies within Customer's system(s).
- 13.Seller's Liability. Contractor shall not be liable for any damage caused in the performance of work due to concealed piping, wires, fixtures, or other equipment, unless located for B&C Fire Safety, Inc. by Buyer, or the character, condition, or use of any foundations, walls, or other structures not erected by Contractor including other adjunct of the system furnished by the Buyer or a third party. Contractor shall not be liable or accountable for the condition of the water supply. Contractor recommends that the water supply be tested and as needed, treated. Testing and treatment of the water supply and costs associated therewith are the sole responsibility of Customer. Any such testing must be pursuant to a separate written agreement. Contractor shall not be liable for delays, discontinuance of work, loss or damages, incident to casualties, fires, acts of the elements, labor difficulties, governmental regulations, shortages of materials or labor, and causes beyond its control. In no event shall Contractor be liable for loss of anticipated profits, or loss of use of property in which the equipment is installed, or other consequential damages. Customer is on notice that the system(s)/device(s) listed on the face of this Customer Work Order will be temporarily or permanently disconnected and no longer in service and thus, cannot detect, perform and/or report occurrences or transmit signals.
- 14.Buyer's Liability. All loss or damage from any cause (not the fault of Contractor) to the materials, tools, equipment, work or workmen of Contractor or its agents or subcontractors while in and about the premises shall be borne and paid for by Customer. When any underground work is involved in the installation and it becomes necessary in the opinion of Contractor to install equipment at a depth greater than that required by the Specifications, or if water, quicksand, rock, or other unforeseen obstructions are encountered, Customer shall pay to Contractor, as an extra to the contract price, any additional expense to Contractor caused thereby.
- 15.Contractors reserves the right to receive a Fair and Reasonable extra to original contract price as a result of latent physical conditions at the site. In the case of actual site conditions and contract documents which are at variance, Contractor reserves the right to recover extra compensation by extras added to the original contract price.
- 16.Claims. Any claims by Buyer against B&C Fire Safety, Inc. arising hereunder must be presented in writing with particulars to Contractor within fifteen (15) days after they arise; otherwise Contractor shall have no liability in respect thereof. It is further agreed that no suit, cause of action or other proceeding shall be brought against Contractor more than one (1) year after the accrual of the cause of action or one (1) year after the claim arises, whichever is shorter, whether known or unknown when the claim arises, or whether based on tort, contract, or any other legal theory. It is agreed that Customer shall forfeit any right of recourse against Contractor, and has no liability to Customer for any damage, injury, or loss, when a claim or lawsuit is not brought against Contractor within the time period specified herein. Customer agrees to indemnify, hold harmless and defend Contractor, to the fullest extent permitted by law, against any and all losses, damages, costs, including expert fees and expenses including reasonable defense costs, arising from any party, including any and all third party claims for personal injury, death, property damage or economic loss, including specifically any damages resulting from the exposure of workers to Hazardous Conditions whether or not Customer pre-notifies Contractor of the existence of said hazardous conditions, arising in any way from performance of the Work or the Work whether caused in whole or in part by the Customer, whether such claims are based upon contract, warranty, tort (including but not limited to active or passive negligence) strict liability or otherwise. Contractor reserves the right to select counsel to represent it in any such action.
- 17.Title. Until full payment by Customer of all amounts to be paid hereunder, Contractor retains title to the material and equipment furnished hereunder, whether or not the same is attached to the realty, and the same shall be considered as personal property. Contractor however, reserves the right to change this conditional sale to an absolute sale at any time and to pursue any statutory or other remedies in such cases, made and provided. When and if requested by Contractor, Customer will duly acknowledge this contract and will execute, acknowledge, and deliver to Contractor such other instructions as may be appropriate to constitute the equipment as security for the price to be paid by Buyer, or to enable Contractor to comply with the applicable filing, recording, or other laws of the state.
- 18.Warranty. All workmanship is guaranteed against defects in workmanship for a period of one year from the date of installation. This warranty is in lieu of all other warranties, express or implied, including any warranties of merchantability or fitness for a particular purpose. The exclusive remedy shall be that Seller will replace or repair any part of its work which is found to be defective. Contractor will not be responsible for special, incidental, or consequential damages. Contractor shall not be responsible for damage to its work by other parties or for improper use of equipment by others.
- 19.Default by Customer. If Customer defaults in any payment herein required; or becomes subject to insolvency, receivership, or bankruptcy proceedings, or makes an assignment for the benefit of creditors; or transfer or mortgages the equipment or the premises in which the equipment is installed; or any lien is placed on said equipment or premises (other than liens for taxes); or the equipment or premises (other than liens for taxes); or the equipment or the premises are seized or attached by process of law, then in any such event Contractor may enter upon the premises, turn off the water and remove the equipment or any part thereof and may invoke such other or additional remedies as may be provided by law. Customer shall reimburse Contractor for the expenses incurred in removing said equipment. Customer further agrees to pay interest at the maximum rate allowed by law on any payment in default. If Contractor employs an attorney because of default by the Customer, then the Customer agrees to pay court costs and reasonable attorney fees.
- 20.Nothing in this agreement shall serve to void Contractors right to file a lien or claim on its behalf in the event that any payment to Contractor is not timely made. Upon acceptance of this proposal, Contractor proposes to and Customer has the right to expect that:
  - 1.Contractors will be on the job each day that is required, and work diligently until the scope of work, herein stated, is complete and satisfactory.
  - 2.Contractors will purchase the proper permitting and will comply with all state and local codes and ordinances from the design portion through the complete product of the scope of work herein stated Contractor will further route all plans and drawings to Customer and Customer's representatives for approval, when applicable, and to all local and state authorities and insurance underwriters, as is necessary, and will provide Contractor's Test and Material Certificates where applicable.
  - 3.Contractors will be responsible to the buyer for all reasonable job rules of order, including cleanup, coordination with other trades as is necessary, and reporting and coordination with Customers representative.
  - 4.Contractors will be responsible to the Customer for compliance with all safety rules and regulations during the conduct of Contractor's performance on and in connection with this project. In cases of lesser standards, Contractor will continue to abide by its company standard; Contractor Safety Program and Accident Prevention Program.
  - 5.Contractors will accomplish a complete installation as per the scope of this proposal and as the terms and conditions of the proposal are met.Acceptance of this proposal by Customer shall be acceptance of all terms and conditions recited herein which shall supersede any conflicting term in any other contract document. Any of the Customer's terms and conditions in addition or different from this agreement shall be void and shall have no effect. Customer hereby waives attorney's



(850) 862-7812  
823 NAVY STREET • FORT WALTON BEACH, FL 32547 • (850) 862-7812 OFFICE • (850) 863-1516 FAX

If you have previously completed this form and there have been no changes, please check the box below and sign.

THERE HAVE BEEN NO CHANGES IN OWNERSHIP, PAYMENT PARTY, OR PROPERTY ACCESS.

SIGNATURE \_\_\_\_\_ DATE \_\_\_\_\_

PRINTED NAME \_\_\_\_\_

**Please furnish the following documents:**

- Contractors License if applicable       Business License
- Certificate of Insurance

To ensure a smooth transition and to keep your account up to date, I would like to ask you a few questions regarding your property. All forms must be completed and returned prior to providing any services. Please fill out the questions below and return. This will help with the scheduling and completion of your services in a timely manner.

1. Do you use a payment portal for billing?     Yes     No  
If yes please list \_\_\_\_\_
2. Do you use a Compliance Portal ?     Yes     No
3. If yes please list \_\_\_\_\_
4. Who is the point of contact for scheduling inspections and service on your property?  
Name \_\_\_\_\_ Office Number \_\_\_\_\_  
Cell Number \_\_\_\_\_ Email \_\_\_\_\_
5. How many maintenance personnel will you have available for inspections (mostly for walk-throughs of the units or interior spaces)? \_\_\_\_\_
6. What kind of key system do you have for accessing units?  
Hard Keys \_\_\_\_\_ Keypad \_\_\_\_\_ Swipe Card \_\_\_\_\_
7. Where do we pick up keys? \_\_\_\_\_
8. Are there any gate codes for the property? \_\_\_\_\_
9. Are there any door codes for the property? \_\_\_\_\_
10. When was the last 5-year internal sprinkler inspection Per NFPA 25? \_\_\_\_\_
11. When was the last smoke detector sensitivity test per NFPA 72? \_\_\_\_\_

Is there anything you would like to tell us about your property before our first visit? (For example the Fire Pump Room Floods every time it runs, or the lady in unit 113 has a security alarm and the code is \_\_\_\_\_)

Initial here \_\_\_\_\_



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**PROJECT SITE INFORMATION (WHERE IS WORK BEING COMPLETED)**

PROJECT NAME	
PROJECT ADDRESS	

**OWNER OR HOA INFORMATION (IF MULTIPLE UNITS PLEASE LIST EACH OWNER ON SEPARATE PAGE)**

NAME		EMAIL ADDRESS	
ADDRESS		PHONE NUMBER	

**IF FINANCED PROVIDE LENDER INFORMATION**

BANK NAME		LOAN AMOUNT	
BANK ADDRESS			
CONTACT		PHONE NUMBER	

**RESPONSIBLE PAYMENT PARTY**

COMPANY NAME		PROJECT CONTACT NAME	
BILLING ADDRESS		PROJECT CONTACT PHONE	
CITY/STATE/ZIP		BUSINESS PHONE	
WHERE LICENSED		BUSINESS FAX	
HOW LONG IN BUSINESS			

BUSINESS OPERATES AS:  INDIVIDUAL  PARTNERSHIP  CORPORATION FEDERAL TAX ID \_\_\_\_\_

**ORDERING INFORMATION**

DO YOU REQUIRE A PURCHASE ORDER?  YES  NO

**PERSONS AUTHORIZED TO PURCHASE**


Payment Terms Requested:  Due at time of Service  Net 30  
 \*If Net 30 Selected please provide banking information and credit references below\*

**BANK INFORMATION FOR RESPONSIBLE PAYMENT PARTY**

BANK NAME		ACCT NUMBER	
ADDRESS		PHONE NUMBER	
CONTACT PERSON		FAX NUMBER	

**CREDIT REFERENCES FOR RESPONSIBLE PAYMENT PARTY**

NAME		CONTACT/ACCT #	
ADDRESS		PHONE NUMBER	
CITY/STATE/ZIP		FAX NUMBER	
NAME		CONTACT/ACCT #	
ADDRESS		PHONE NUMBER	
CITY/STATE/ZIP		FAX NUMBER	
NAME		CONTACT/ACCT #	
ADDRESS		PHONE NUMBER	
CITY/STATE/ZIP		FAX NUMBER	

I HERBY AUTHORIZE B&C FIRE SAFETY, INC. TO CHECK THE ABOVE NAMED REFERENCES. I ALSO UNDERSTAND THAT ALL INVOICES ARE DUE AND PAYABLE 30 DAYS FROM THE DATE OF PURCHASE AND THAT A 1.5% INTEREST CHARGE WILL ACCRUE ON ALL PAST DUE AMOUNTS. MINIMUM INTEREST CHARGE IS \$5.00.

SIGNATURE \_\_\_\_\_ DATE \_\_\_\_\_  
 PRINTED NAME \_\_\_\_\_ TITLE \_\_\_\_\_