

Lindsay Williams

From: Bob Cryer <bcryer@kingsiii.com>
Sent: Wednesday, October 22, 2025 6:17 PM
To: Lindsay Williams
Cc: Bob Cryer
Subject: Thank You / Cavinder Elevator Recommendation & Kings III Emergency Communications (Bob Cryer) - Cellular Elevator & Pool Emergency Phone Solution Overview & Pricing

You don't often get email from bcryer@kingsiii.com. [Learn why this is important](#)

Lindsay:

Thank you for your time and help – I enjoyed our phone conversation yesterday and greatly appreciate your direction. **(We are grateful for your referral to us and recommendation by Cavinder Elevator).**

The information below (including our pricing) should be helpful for making an “apples-to-apples” value-added evaluation of our **all-inclusive** Kings III **cellular** elevator & pool phone monitoring solution against what you currently have in place in your 6 elevators and for your 2 pools at Grand Panama Beach Resort Condominium Association --- Tower 2 at 11800 Front Beach Road and Tower 1 at 11807 Front Beach Road in Panama City Beach.

Regarding the sunsetting and decommissioning of analog (copper) POTS phone lines as it pertains to your elevator / pool emergency telephones and monitoring:

<https://www.kingsiii.com/help-phone-blog/emergency-communications-landline-replacement/>

Why Kings III Emergency Communications

(1) Eliminate Unreliable, Costly, and Antiquated POTS / Copper / Analog Telephone Lines with Kings III Cellular with Code-Compliant Backup Battery

(2) Reduce Your Potential Life Safety Risk and Liability Exposure

(3) Provide Peace of Mind and Manage Resident’s Experience through an “All-in-One” Cellular Solution

5 “Food for Thought” Questions to Consider (and we provide the answers & value-added solutions)

1. Why **pay for antiquated POTS / analog / copper telephone lines for your elevator / pool phones?** (Kings III Cellular with Code-Compliant Backup Battery)
2. **In addition to calling First Responders**, how would it be handled if you have a **medical emergency** in your elevators (at your pools)? (Kings III Pre-Arrival Medical Instructions = Minimize Your Life Safety Risk)
3. How would you go about getting an **elevator / pool phone call recording** from 2 months ago (in order to confirm / validate what was or was not said and at what time)? (Kings III Call Recording = Minimize Your Liability Exposure)
4. If a caller in your elevators / at your pools **does not speak English**, how is that handled? (Kings III Translators 100 + Languages)
5. How would it be handled (any additional cost) if you ever needed your **elevator / pool phones to be repaired?** (Kings III Ongoing Maintenance Included)

Kings III Emergency Communications Pricing

Installing, Monitoring, and Maintaining 1 Kings III Elevator / Pool Emergency Telephone AND **Cellular SkyLine (which allows us to provide cellular signal dial tone for our Kings III elevator / pool phone WITHOUT us needing to use any of your telephone lines in your buildings at your community):**

NO CONNECTION INSTALLATION FEE and an ongoing \$69.25 + tax per elevator phone / per pool phone per month

Have an excellent evening - thank you again for your help.

Respectfully,



BOB CRYER

Senior Business Development Manager

 [\(972\) 441-7570](tel:(972)441-7570)

 [\(817\) 905-0513](tel:(817)905-0513)

 bcryer@kingsiii.com